



# Fact Sheet

## Management Team:

- Paul Docherty, Chief Executive Officer
- Rex Harrison, Chief Financial Officer
- Richard Higgs, Global Sales and Marketing Director
- Jan Freyburger, President and Managing Director Americas
- Ian Henderson, Chief Technology Officer

## Key Innovations: A Leader in Firsts

- 2001 First to develop key co-product development with the leading management consultancies servicing the Lean Six Sigma Market.
- 2002 First to enable clients to build their own project methodologies and to link these to on-line training materials.
- 2003 First to link projects to objectives via KPIs in the same tool—for the first time enabling strategic alignment of projects and tracking of real project impact, not just progress.
- 2004 First to identify and launch a solution to support the complete strategy execution cycle.
- 2005 First to link process, performance and project management capabilities into a single integrated performance improvement toolset.
- 2006 First to certify consulting partners to provide an i-nexus empowered Six Sigma training service that dramatically increases the percentage of projects that successfully deliver forecast benefits.
- 2007 First to certify consulting partners to deliver an Operational Scorecard Deployment service.
- 2008—2009 i-nexus v4, upping the standard for web based performance improvement tools.

## Enabling Strategy Execution

### Vision and Mission

To provide the software tools necessary for companies to successfully manage the execution of strategy within their organizations and to become the de facto industry solution for managing performance improvement.

### Employment

i-nexus currently employs people worldwide with global headquarters in Coventry UK providing R&D, primary customer service and marketing support. The company operates strategic business units providing local sales, account management, customer service and professional services support in EMEA, USA and APAC.

i-nexus operations are supported and extended by a global network of management consultants who provide complimentary services such as scorecard/dashboard development, improvement methodology training and coaching and performance assessment and review. This network of Partners has been instrumental in i-nexus' rapid growth to date and continues to be extended as new markets are identified.

### i-nexus is privately owned.

### Products

- Project Edition
- Program Edition
- Performance Edition
- Enterprise Edition

## i-nexus Improved Performance. Delivered

i-nexus is the pre-eminent provider of web-based software for formulating, aligning and executing performance improvement in Fortune 500 leaders worldwide. Client companies include organizations such as Pfizer, Harley Davidson, Staples, ALSTOM, AREVA, Dresser Inc., Centrica, Nestle and T-Mobile.

i-nexus provides a fully integrated suite of applications for the Corporate Performance Management, Project Portfolio Management and Business Process Management capabilities necessary to effectively plan and execute organizational strategy. This is backed by powerful business intelligence capabilities to deliver executive and senior management reports on demand, in real-time or on a scheduled basis.

i-nexus headquarters is in Coventry, UK, with regional offices in Europe and North America and resellers supporting Asia, Australia, New Zealand, South America and the Caribbean. i-nexus applications are driving benefits globally for over 50,000 people, managing over 20,000 improvement initiatives and generating over 5 Billion in financial benefits. i-nexus is used in over 100 countries and in 10 languages.

Improved Performance. **Delivered**